



BIGFORK PUBLIC SCHOOL DISTRICT 38

P.O. Box 188, 600 Commerce Street
Bigfork, Montana 59911
Phone: 406.837.7400 Fax: 406.837.7407

Home of the
VIKES
and
VALS

October 2, 2020

To: Board of Trustees

From: Rob Tracy

Subject: New Driver's Ed request for 2021 Ford Explorer

I am requesting Board approval for the purchase of a 2021 Ford Explorer. Mark Hanson and Luke Thompson, our Driver's Ed instructor, have requested we replace our 2014 Dodge Grand Caravan. This Dodge Minivan has 73,000 miles on it. This is not high mileage, but more importantly Mark and Luke believe, and I agree, we need a safer vehicle for Driver's Ed and one described as a conventional front engine body style. The Minivan isn't designed this way as the engine sits between driver and passenger. Like the 2020 Expedition which we purchased last year, the Explorer has the National Highway Traffic Safety Administration's (NHTSA) "Five Star Safety Rating". It has four wheel drive and holds seven passengers which gives ample room for instructor, student driving and three additional observers.

I have requested three bids as follows:

Don Aadsen Ford, Ronan:	\$29,476.00
Kalispell Ford, Kalispell:	\$29,572.00
Lithia Ford, Missoula:	\$36,105.00

I have attached the formal bids from each dealer for your review plus a picture.

Delivery is 8-12 weeks.

We will keep the Dodge in our fleet and sell our 2009 VW Routan on Craig's list. It has 159,000 miles on it. The Kelley Blue Book value is between \$1,700 and \$3,500.

Cc: Mark Hanson
Luke Thompson



64194 US Hwy 93 Ronan, MT 59864 - 406-676-4420
www.donaadsenford.com

Big Fork School District

Attn: Rob Tracy

Rob,

Thank you for allowing us to submit a bid for a Drivers Education car for the Bigfork School District. Based on our conversation we are submitting a bid for the purchase of a 2021 Ford Explorer 4wd Base. The final cost to the school district is \$29,476. This price includes all dealer fees, transportation expenses, and applicable incentives from Ford Motor Company. Estimated delivery of the vehicle is approximately 12 weeks from bid acceptance, but delivery times can vary based on production schedules.

Eric Henricksen

General Manager

VEHICLE ORDER CONFIRMATION

09/30/20 12:19:20

Dealer: F74608

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2021 EXPLORER 4-DOOR

Order No: B001 Priority: M1 Ord FIN: OB164 Order Type: 5B Price Level: 115
Ord Code: 100A Cust/Flt Name: BIGFORK SD PO Number:

RETAIL

RETAIL

K8B 4DR 4WD BASE \$34225

FUEL CHARGE

.119" WHEELBASE

B4A NET INV FLT OPT NC

YZ OXFORD WHITE

DEST AND DELIV 1245

7 CLOTH SEATS

TOTAL BASE AND OPTIONS 35470

N SANDSTONE

TOTAL 35470

100A EQUIP GRP

THIS IS NOT AN INVOICE

.18" ALUM WHLS

99H .2.3L ECOBOOST NC

44T .10SPD AUTO TRAN NC

.P255/65R18 A/S

FLEET SPCL ADJ NC

425 50 STATE EMISS NC

153 FRT LICENSE BKT NC

SP DLR ACCT ADJ

SP FLT ACCT CR

29275

+ 297

29572

*



New 2021 Ford

Explorer Base 4WD SUV

VIN: 1FMSK8BH6MGA32044 Stock: MGA32044

Detailed Pricing

MSRP¹ **\$36,105**

MSRP¹
Detailed Pricing **\$36,105**

We're here to help
(877) 979-3853

Pride, Customer Service & Enthusiasm
Our goal is to be the #1 Ford Store in Montana!

Make Offer ▶
for current incentives!

<https://www.ford.com/io-frame-t3/>

postalCode=59804&dealerPACode=06488&app_context=DC&leadsource=DC%20New%20Quote&altleadsource=Elite+Website&env=150&intcmp=dc4-06488-F&TertiarySource=SH-37f13f3e-4e9b-9d26-9f98-8f497f954b66)

Fuel Economy 20.0/27.0 mpg City/Hwy

Exterior Color Oxford White

Interior Color Sandstone

Body/Seating SUV/7 seats

Transmission 10 speed automatic

Drivetrain four-wheel

Engine 2.3L I-4 cyl



Client Advisor X
I'm online and here to help!

Highlighted Features

Lane departure

Automatic temperature control

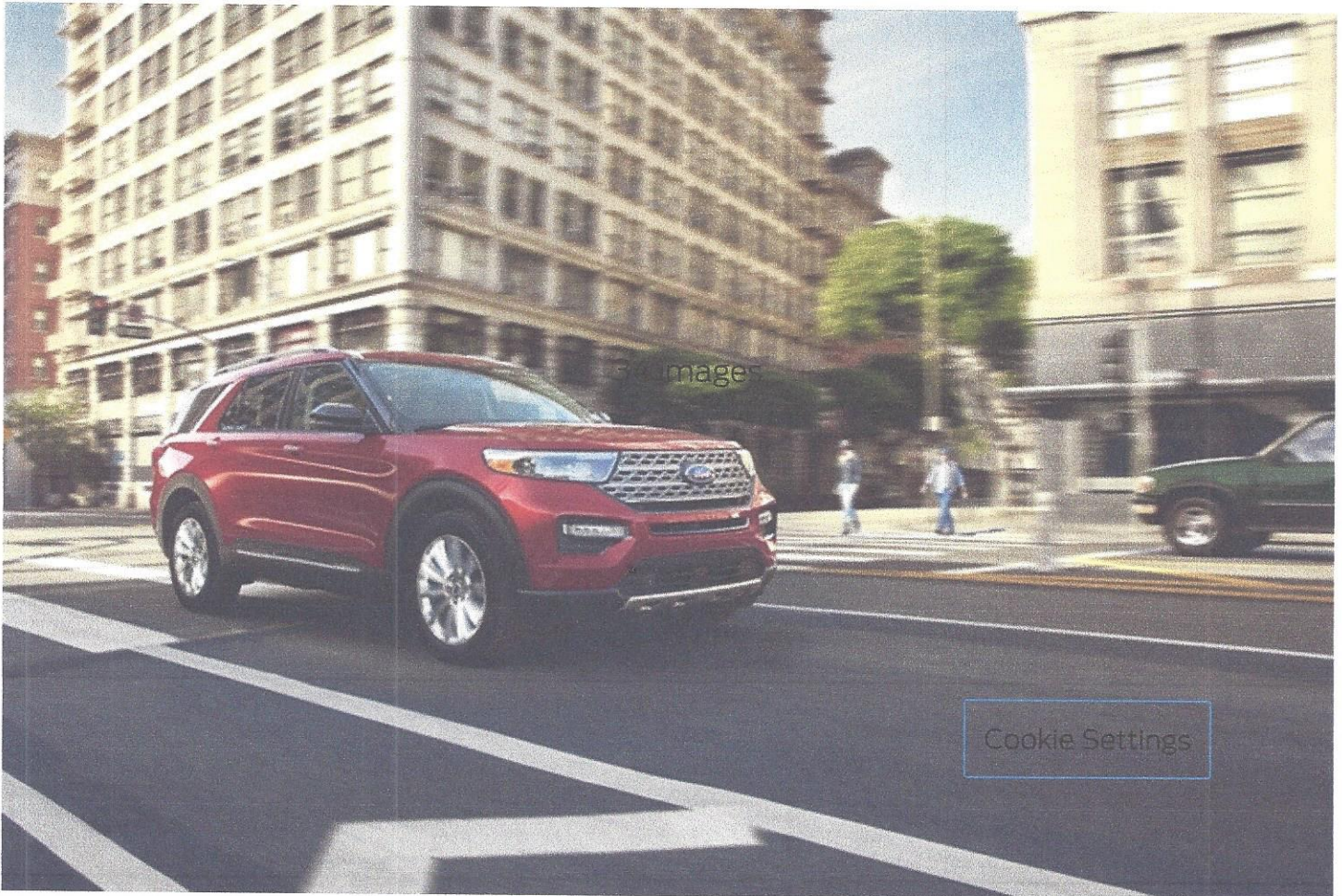
Emergency communication system

Explore 2020 **EXPLORER**



2020 **EXPLORER**

Gallery



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